

Webbe Marine Appointed NSW/ACT Webster Twinfisher Dealer

Sydney catamaran powerboat specialist Webbe Marine has added a new line of catamaran hulls to the product range with their appointment as the sole NSW/ACT agent for Webster Twinfisher cats.

The appointment consummates a deal some time in the making. Ashley Faraj of Webbe Marine said

that his dealership for some time had been keen to expand on their range of catamarans.



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“We have enjoyed great success with our line of Sailfish aluminium catamarans,” Ashley said. “We wanted to cement our position in the marketplace as a dealership that deals exclusively in cat designed boats.”

“Our discussions with Kelly and Daniel Schofield started over a year ago and we are now delighted to have been appointed as the exclusive NSW and ACT dealer. Our association has started on a great footing as we sold our first Webster boat the very week that it arrived at our dealership.”

Unlike most cat hulls, the Webster Twinfisher uses a single outboard engine, not a dual installation. The cost savings and benefits of the Webster configuration are achieved with a uniquely designed hull without compromising performance.

Positioned by the manufacturer as 'the perfect fishing boat', the Webster Twinfisher range covers a comprehensive line up of trailerable aluminium catamarans that includes runabouts, centre console and bassmaster configurations. There are also some smaller tiller steer models.

Kelly Schofield of the Orange (NSW) based Webster Twinfisher company said that the appointment of Webbe Marine was taken after extensive research.

"When we decided to appoint a new dealer for NSW and the ACT we took our time and did our homework," Kelly said. "We want this to be a long term association and found that Gavan and Ashley at Webbe Marine enjoy an exceptional reputation as businessmen. We liked the fact that they are catamaran specialists."

"Webbe Marine is a great fit for our brand."

Webbe Marine will be stocking several length models in the Webster Twinfisher range, notably the 4.3, 4.9 and 5.2 boats. And success was instantly achieved.

"Kelly and Daniel sent us their popular 4.9m Webster Twinfisher to check over and try out on the water," Ashley Faraj of Webbe Marine said. "It was rigged with a Honda 90hp four stroke outboard and we were very impressed with the performance of the boat."

Without any advertising or marketing of the brand, a customer arrived while the Webster boat was with Webbe Marine for evaluation and he bought it. It was that quick and straightforward!

Webbe Marine will have a comprehensive range of Webster Twinfisher hulls on display at the Sydney International Boat Show.

Webbe Marine is a specialist Sydney marine retailer of catamarans, being the authorised agent for the Sailfish brand of boats and Webster Twinfisher cats. The company also proudly represents Honda outboards.

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